

<b>CATEGORY 1 - NON OEM PARTS</b>		
<b>Bidder to bid a discount percentage off manufacturer's latest price list / MSRP in the categories below.</b>		
<b>Discount percentage must remain firm for the length of the contract</b>		
<b>Bidders must bid on all parts pricing sections in order to be eligible for award.</b>		
<b>Parts Pricing Section</b>	<b>Name of Manufacturer</b>	<b>Discount %</b>
Air Conditioning Parts	NAPA / FOUR SEASONS	52 %
Air Filters	NAPA / WIX / BALDWIN	72 %
Bearings	NAPA / SKF	55 %
Chemicals	NAPA / MACS / CRC	52 %
Drive Line Parts	NAPA / RAYLOC / DORMAN	52 %
Fan and Serpentine Belts	NAPA / GATES	48 %
Front Rotors	NAPA / GRT	56 %
Front Suspension & Steering	NAPA / FEDERAL MOGUL / DORMAN	52 %
Front Wheel Bearings	NAPA / SKF	55 %
Front Wheel Seals	NAPA / SKF	55 %
Gauges	NAPA / BALKAMP	53 %
Headlamps and Lighting	NAPA / OWI / GROTE / TRUCK-LITE	53 %
Heaters and Heater Core	NAPA / REACH / FOUR SEASONS	53 %
Ignition Parts	NAPA / ECHLIN	52 %
Loaded Calipers	NAPA / BBB IND.	56 %
Oil Filters	NAPA / BALDWIN / WIX /	72 %
Premium Brake Pads	NAPA / RAYLOC / NAPA FLEET	56 %
Premium Rear Shoes	NAPA / RAYLOC / NAPA FLEET	56 %
Rear Drums	NAPA / GRT / NAPA FLEET	56 %
Seals Engine/Transmission	NAPA / SKF	55 %
Shocks and Struts	NAPA / MONROE / RAYLOC	52 %
Spark Plugs	AC / AUTOLITE / NGK / BOSCH / CHP	52 %
Tie Rod Ends	NAPA / FEDERAL MOGUL / DORMAN	52 %
Transmission Filters	NAPA / ATP / WIX / BALKAMP	72 %

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Parts Pricing Section	Name of Manufacturer	Discount %
Wiper Arms and Blades	NAPA / BOSCH / OWI	59 %
Air Brake Anti Freeze	NAPA / CRC	52 %
Anti Freeze (Gallons)	NAPA / OWI	52 %
Brake Cleaner/Aerosol	NAPA / CRC / MACS	52 %
Brake Fluid, 3 DOT	NAPA / MACS	52 %
Dri-Gas	NAPA / MACS	52 %
Lube Oil Aerosol	NAPA / MACS	52 %
Penetrating Oil/Aerosol	NAPA / MACS	52 %
Starting Fluid/Aerosol	NAPA / MACS	52 %
Windshield Washer Solvent (Gallon)	NAPA	52 %
<b>The City of Worcester reserves the right and will perform random price audits to ensure pricing integrity.</b>		
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Bidder Name:           NAPA AUTO PARTS

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Parts Pricing Section	Name of Manufacturer	Discount %
Air Conditioning Parts	Ford / Motorcraft	Cost + 7 %
Air Filters	Ford / Motorcraft	Cost + 7 %
Bearings	Ford / Motorcraft	Cost + 7 %
Chemicals	Ford / Motorcraft	Cost + 7 %
Drive Line Parts	Ford / Motorcraft	Cost + 7 %
Fan and Serpentine Belts	Ford / Motorcraft	Cost + 7 %
Front Rotors	Ford / Motorcraft	Cost + 7 %
Front Suspension & Steering	Ford / Motorcraft	Cost + 7 %
Front Wheel Bearings	Ford / Motorcraft	Cost + 7 %
Front Wheel Seals	Ford / Motorcraft	Cost + 7 %
Gauges	Ford / Motorcraft	Cost + 7 %
Headlamps and Lighting	Ford / Motorcraft	Cost + 7 %
Heaters and Heater Core	Ford / Motorcraft	Cost + 7 %
Ignition Parts	Ford / Motorcraft	Cost + 7 %
Loaded Calipers	Ford / Motorcraft	Cost + 7 %
Oil Filters	Ford / Motorcraft	Cost + 7 %
Premium Brake Pads	Ford / Motorcraft	Cost + 7 %
Premium Rear Shoes	Ford / Motorcraft	Cost + 7 %
Rear Drums	Ford / Motorcraft	Cost + 7 %
Seals Engine/Transmission	Ford / Motorcraft	Cost + 7 %
Shocks and Struts	Ford / Motorcraft	Cost + 7 %
Spark Plugs	Ford / Motorcraft	Cost + 7 %
Tie Rod Ends	Ford / Motorcraft	Cost + 7 %
Transmission Filters	Ford / Motorcraft	Cost + 7 %

Bidder Name: Sarat Ford Sales

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Parts Pricing Section	Name of Manufacturer	Discount %
Wiper Arms and Blades	Ford / Motorcraft	Cost + 7 %
Air Brake Anti Freeze	Ford / Motorcraft	Cost + 7 %
Anti Freeze (Gallons)	Ford / Motorcraft	Cost + 7 %
Brake Cleaner/Aerosol	Ford / Motorcraft	Cost + 7 %
Brake Fluid, 3 DOT	Ford / Motorcraft	Cost + 7 %
Dri-Gas	Ford / Motorcraft	Cost + 7 %
Lube Oil Aerosol	Ford / Motorcraft	Cost + 7 %
Penetrating Oil/Aerosol	Ford / Motorcraft	Cost + 7 %
Starting Fluid/Aerosol	Ford / Motorcraft	Cost + 7 %
Windshield Washer Solvent (Gallon)	Ford / Motorcraft	Cost + 7 %
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Bidder Name: Sarat Ford Sales

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<b>Parts Pricing Section</b>	<b>Name of Manufacturer</b>	<b>Discount %</b>
Air Conditioning Parts	GPD, AC Delco, Motorcraft	62% off of PA list price %
Air Filters	Wix, AC Delco, Motorcraft	62% off of PA list price %
Bearings	SKF	72% off of PA list price %
Chemicals	CRC, WD-40, PB Blaster, Misc	50% off of PA list price %
Drive Line Parts	Anchor, Moog, SurTrack, Dorman	64% off of PA list price %
Fan and Serpentine Belts	Gates, Motorcraft	67% off of PA list price %
Front Rotors	Durago, Dynamic Friction, Power Stop, Prospec	66% off of PA list price %
Front Suspension & Steering	Monroe, Moog, Mevotech, AC Delco, Motorcraft	62% off of PA list price %
Front Wheel Bearings	SKF	72% off of PA list price %
Front Wheel Seals	SKF	72% off of PA list price %
Gauges	Stewart Warner	30% off of PA list price %
Headlamps and Lighting	Sylvania, TYC	63% off of PA list price %
Heaters and Heater Core	GPD, AC Delco, Motorcraft	62% off of PA list price %
Ignition Parts	Denso, Delphi, Standard, AC Delco, Motorcraft	60% off of PA list price %
Loaded Calipers	NuGeon by BBB	64% off of PA list price %
Oil Filters	Wix, AC Delco, Motorcraft, Premium Guard	62% off of PA list price %
Premium Brake Pads	DFC, Prospec, Power Stop, AC Delco, Motorcraft	62% off of PA list price %
Premium Rear Shoes	DFC, Prospec, Power Stop, AC Delco, Motorcraft	62% off of PA list price %
Rear Drums	DFC, Prospec, Power Stop, AC Delco, Motorcraft, Durago	62% off of PA list price %
Seals Engine/Transmission	SKF	72% off of PA list price %
Shocks and Struts	Monroe, AC Delco, Motorcraft, FCS	60% off of PA list price %
Spark Plugs	Denso, NGK, AC Delco, Motorcraft	60% off of PA list price %
Tie Rod Ends	Moog, Mevotech	72% off of PA list price %
Transmission Filters	Wix, AC Delco, Motorcraft	62% off of PA list price %

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<b>Parts Pricing Section</b>	<b>Name of Manufacturer</b>	<b>Discount %</b>
Wiper Arms and Blades	Bosch, Dorman, AC Delco, Motorcraft	62% off of PA list price %
Air Brake Anti Freeze	CRC	65% off of PA list price %
Anti Freeze (Gallons)	Prime Guard, AC Delco, Motorcraft	56% off of PA list price %
Brake Cleaner/Aerosol	Johnsens, CRC	58% off of PA list price %
Brake Fluid, 3 DOT	Johnsens	58% off of PA list price %
Dri-Gas	Johnsens	58% off of PA list price %
Lube Oil Aerosol	Johnsens	58% off of PA list price %
Penetrating Oil/Aerosol	Johnsens	58% off of PA list price %
Starting Fluid/Aerosol	Johnsens	58% off of PA list price %
Windshield Washer Solvent (Gallon)	Prime Guard	58% off of PA list price %
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Air Conditioning Parts	Four Seasons	53 %
Air Filters	Federated / Baldwin	60 %
Bearings	BCA	54 %
Chemicals	Various	50 %
Drive Line Parts	Trakmotive	56 %
Fan and Serpentine Belts	Dayco	65 %
Front Rotors	Silent Stop	57 %
Front Suspension & Steering	Delphi	56 %
Front Wheel Bearings	BCA	54 %
Front Wheel Seals	National	53 %
Gauges	Equus	51 %
Headlamps and Lighting	Peak	66 %
Heaters and Heater Core	Pro-Source	57 %
Ignition Parts	Standard	57 %
Loaded Calipers	Silent Stop	57 %
Oil Filters	Federated / Baldwin	60 %
Premium Brake Pads	SST / Raybestos	57 %
Premium Rear Shoes	SST / Raybestos	57 %
Rear Drums	Silent Stop	57 %
Seals Engine/Transmission	National	53 %
Shocks and Struts	SRT / KYB	56 %
Spark Plugs	Autolite, AC, NGK, Champion	57 %
Tie Rod Ends	Delphi	56 %
Transmission Filters	Federated / Baldwin	60 %

Bidder Name: Fisher Auto Parts, Inc.

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<b>Parts Pricing Section</b>	<b>Name of Manufacturer</b>	<b>Discount %</b>
Wiper Arms and Blades	Trico	59 %
Air Brake Anti Freeze	Radiator Specialty	50 %
Anti Freeze (Gallons)	Federated / Various	55 %
Brake Cleaner/Aerosol	CRC	51 %
Brake Fluid, 3 DOT	MAG 1	51 %
Dri-Gas	Berkibile	56 %
Lube Oil Aerosol	Liquid Wrench	50 %
Penetrating Oil/Aerosol	Blaster	51 %
Starting Fluid/Aerosol	Radiator Specialty	50 %
Windshield Washer Solvent (Gallon)	Xtreme Blue	50 %
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Bidder Name: Fisher Auto Parts, Inc.

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<b>Parts Pricing Section</b>	<b>Name of Manufacturer</b>	<b>Discount %</b>
Air Conditioning Parts	DENSO	LIST LESS 72 %
Air Filters	WIX	JOBBER LESS 62 %
Bearings	FEDERAL MOGUL	LIST LESS 72 %
Chemicals	VARIOUS	LIST LESS 72 %
Drive Line Parts	GSP	LIST LESS 72 %
Fan and Serpentine Belts	GATES	LIST LESS 72 %
Front Rotors	FVP	LIST LESS 72 %
Front Suspension & Steering	MOOG	LIST LESS 72 %
Front Wheel Bearings	FEDERAL MOGUL	LIST LESS 72 %
Front Wheel Seals	FEDERAL MOGUL	LIST LESS 72 %
Gauges	BUYOUTS - VARIOUS	LIST LESS 30 %
Headlamps and Lighting	SYLVANIA	LIST LESS 72 %
Heaters and Heater Core	FVP	LIST LESS 72 %
Ignition Parts	STANDARD	LIST LESS 72 %
Loaded Calipers	FVP	LIST LESS 72 %
Oil Filters	WIX	JOBBER LESS 62 %
Premium Brake Pads	FVP	LIST LESS 72 %
Premium Rear Shoes	FVP	LIST LESS 72 %
Rear Drums	FVP	LIST LESS 72 %
Seals Engine/Transmission	FEDERAL MOGUL	LIST LESS 72 %
Shocks and Struts	MONROE	LIST LESS 72 %
Spark Plugs	CHAMPION	LIST LESS 72 %
Tie Rod Ends	MOOG	LIST LESS 72 %
Transmission Filters	WIX	JOBBER LESS 62 %

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Parts Pricing Section	Name of Manufacturer	Discount %
Wiper Arms and Blades	BOSCH	LIST LESS 72 %
Air Brake Anti Freeze	CRC	LIST LESS 72 %
Anti Freeze (Gallons)	FVP	LIST LESS 72 %
Brake Cleaner/Aerosol	CRC	LIST LESS 72 %
Brake Fluid, 3 DOT	FVP	LIST LESS 72 %
Dri-Gas	CRC	LIST LESS 72 %
Lube Oil Aerosol	FVP	LIST LESS 72 %
Penetrating Oil/Aerosol	FVP	LIST LESS 72 %
Starting Fluid/Aerosol	FVP	LIST LESS 72 %
Windshield Washer Solvent (Gallon)	SPLASH	LIST LESS 72 %
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