

HVAC PARTS & SUPPLIES - PRICING PAGE / BID #: CR-8384-M5

* The successful bidder must have a distribution facility which will service the City of Worcester within a twenty (20) mile radius of Worcester City Hall, 455 Main St., Worcester, MA 01608. This is necessary for pickups required from time to time.

* Discount percentage to be from Manufacturer's list price schedule in effect at time of order placement.

* Awarded bidder to provide product literature and/or price schedules to requesting departments or agencies at no charge upon request.

* Quotes requests will be made by each department. All quotes shall include the following information. Quotes that do not properly identify contract pricing may be rejected.

- o List of Items
- o MSRP of each item
- o Applicable contract discount percentage
- o Applicable Contract pricing for each item

See below for additional quote requirements for WPS

* All request for quotes are to be processed and returned to the WPS Facilities Department within 24 hours of request.

* All quotes must include the building location and the lead times for the parts and supplies listed.

* All parts and equipment, included in this contract, must be available for overnight delivery.

* Delivery to Facilities Dept., 115 Northeast Cutoff, between 6:30 AM and 8:00 AM.

* Delivery to schools between 7:00 AM to 3:00 PM

* In order to verify and ensure accuracy of invoice pricing in accordance with the terms and conditions agreed upon between vendor and City, the vendor will include manufacturer's invoice or price page with each invoice forwarded for payment.

Discount - Please indicate the corresponding single rate % discount from MSRP for each as applicable.

MANUFACTURER	% DISCOUNT FROM MSRP		MANUFACTURER	% DISCOUNT FROM MSRP	
AEON		%	HART & GOOLEY	5	%
ALLANSON INTERNATIONAL	25	%	HOFFMAN	15	%
AURORA		%	HONEYWELL	30	%
BALCO		%	IMCO		%
BALDOR		%	JOHNSON CONTROLS (JCI)	40	%
BARNES & JONES	20	%	LOVEJOY		%
BECKETT	20	%	MAMMOTH		%
BELL & GOSSETT	20	%	MARS	20	%
BELIMO	45	%	MARATHON	20	%
CARRIER		%	MAXITROL	15	%
CENTURY		%	MCDONNELL & MILLER	25	%
CHAMPION		%	MILLER		%
CONBRACO	20	%	NEVCO		%
CUTLER		%	RAYCHEM		%
DAIKIN		%	RITCHIE	10	%
DANFOSS		%	SAUTER		%
DAYTON		%	SUREFIRE		%
DEFINITIVE PURPOSE		%	TACO	25	%
EMERSON SWAN		%	TRANE		%
ERIE CONTROLS	50	%	VALANT		%
FURNAS		%	WATTS	20	%
FUNCTIONAL DEVICES	35	%	WESTWOOD	15	%
HAMMOND		%			

* Percentage Discount from parts, manufacturers, not listed, current pricing at time of order.

Other: NE Metals	%	40	Other: Airtree	%	20
Other: American Air Filter	%	40	Other: Lockhart	%	10
Other: Bowering	%	30	Other: Robert Shaw	%	50
Other: Diversitech	%	25	Other: Samsung	%	30
Other: First Company	%	10	Other: Pure Pro	%	20
Other: Ideal Boiler	%	10	Other: White Rodgers	%	40

Specialty/Custom Orders All specialty or custom orders must incorporate the manufacturer's cited discount provided above.

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BALCO	55	%	IMCO	55	%
BALDOR	55	%	JOHNSON CONTROLS (JCI)	55	%
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FUNCTIONAL DEVICES	55	%	WESTWOOD	55	%
HAMMOND	55	%			

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Other: _____	%		Other: _____	%	
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Other: _____	%		Other: _____	%	
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Other: _____	%		Other: _____	%	
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