



The City of
WORCESTER

Administration & Finance – Purchasing Division
Christopher J. Gagliastro, MCPPO – Purchasing Director
455 Main Street, Room 201, Worcester, MA 01608
P | 508-799-1220
purchasing@worcestermma.gov

This Bid includes addenda numbered _____

NO PRICE ADJUSTMENTS ALLOWED. PRICES QUOTED ARE FINAL. CHECK BEFORE SIGNING!

BIDDER TO COMPLETE ITEMS BELOW

Provide maintenance, repair & installation services for a period of two (2) year as per the requirements and specifications of the City of Worcester and Worcester Public Schools.

All materials, supplies, parts, etc. required to be procured by the contractor for the faithful performance of this contract may be a charge to the City of Worcester at a rate not to exceed 10% over the contractor's net cost. The City reserves the right to perform random price audits to verify pricing compliance.

Item #	Estimated Quantity	Description	Unit Price	Total Price
1	30	Purchase and installation (including removal of old units) of Powerheart G5 (New) with ICPR & Sleeve Duo Package *Quantity noted is estimated for the first year only – additional contract year quantities will vary.	\$ <u>1,675</u>	\$ <u>50,250</u>
2	30	Purchase and installation (including removal of old units) of ZOLL AED Plus (New) : Includes: (I) Pre-connected Adult CPR-D Electrode Pad, (I) Sleeve of 10 Lithium Batteries, CPR/AED Responder Kit, Carry Case, Starter Toolkit, and 7 Year Warranty. - Delivered Rescue Ready/ Fully Assembled	\$ <u>1,483</u>	\$ <u>44,490</u>

N.E. AED Solution



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Item #	Estimated Annual Quantity	Description	Unit Price	Total Price
3	432	Service/Inspections -AED Pluscare Advance Plans (per attached specifications (Est. Qty. depicts 2 inspections/year for 216 units)	\$ <u>45</u>	\$ <u>19,440</u>
**Total Bid Price (Items 1 - 3)				\$ <u>114,180</u>

****AWARD TO BE MADE IN THE AGGREGATE. BIDDERS MUST BID ON ALL ITEMS.**

TERMS, PROMPT PAY DISCOUNT 5 % 30 DAYS, NET 45 DAYS.

DELIVERY AND/OR COMPLETION TO BE MADE WITHIN 7 DAYS FROM DATE OF NOTIFICATION BY THE CITY or WPS

NAME OF BIDDER Nadine Menard

NE AED SOLUTION

End Addendum 1



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This Bid includes addenda numbered No. 01

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BIDDER TO COMPLETE ITEMS BELOW

Provide maintenance, repair & installation services for a period of two (2) year as per the requirements and specifications of the City of Worcester and Worcester Public Schools.

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Item #	Estimated Quantity	Description	Unit Price	Total Price
1	30	Purchase and installation (including removal of old units) of Powerheart G5 (New) with ICPR & Sleeve Duo Package *Quantity noted is estimated for the first year only – additional contract year quantities will vary.	\$ <u>1375.00</u>	\$ <u>41,250.00</u>
2	30	Purchase and installation (including removal of old units) of ZOLL AED Plus (New) : Includes: (I) Pre-connected Adult CPR-D Electrode Pad, (I) Sleeve of 10 Lithium Batteries, CPR/AED Responder Kit, Carry Case, Starter Toolkit, and 7 Year Warranty. - Delivered Rescue Ready/ Fully Assembled	\$ <u>1225.00</u>	\$ <u>36,750.00</u>

Health Training Ed. Services



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Item #	Estimated Annual Quantity	Description	Unit Price	Total Price
3	432	Service/Inspections -AED Pluscare Advance Plans (per attached specifications (Est. Qty. depicts 2 inspections/year for 216 units) 216 AEDs X 195.00 per AED = \$42,120.00 X 2 Years = \$84,240.00	\$ 195.00	\$ 84,240.00
**Total Bid Price (Items 1 - 3)				\$ 162,240.00

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TERMS, PROMPT PAY DISCOUNT 0 % 30 DAYS, NET 45 DAYS.

DELIVERY AND/OR COMPLETION TO BE MADE WITHIN 7 DAYS FROM DATE OF NOTIFICATION BY
THE CITY or WPS

NAME OF BIDDER Adam Bozza, Health Training Educational Services, inc. DBA Life Support Systems

End Addendum 1



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This Bid includes addenda numbered 1

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BIDDER TO COMPLETE ITEMS BELOW

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Item #	Estimated Quantity	Description	Unit Price	Total Price
1	30	Purchase and installation (including removal of old units) of Powerheart G5 (New) with ICPR & Sleeve Duo Package *Quantity noted is estimated for the first year only – additional contract year quantities will vary. *\$12,000 credit for trade-in units, units must be currently supported, not have any major cosmetic issues, pass self-test and not be on any recall list to receive the full amount. *Credit amount already factored into Unit Price, any units that fail inspection would invoice separately to the district	\$ <u>1155.00</u>	\$ <u>34,650.00</u>
2	30	Purchase and installation (including removal of old units) of ZOLL AED Plus (New) : Includes: (I) Pre-connected Adult CPR-D Electrode Pad, (I) Sleeve of 10 Lithium Batteries, CPR/AED Responder Kit, Carry Case, Starter Toolkit, and 7 Year Warranty. - Delivered Rescue Ready/ Fully Assembled	\$ <u>1061.87</u>	\$ <u>32,036.10</u>

Schulthess Corp



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*\$12,000 credit for trade-in units, units must be currently supported, not have any major cosmetic issues, pass self-test and not be on any recall list to receive the full amount. *Credit amount already factored into Unit Price, any units that fail inspection would invoice separately to the district				
Item #	Estimated Annual Quantity	Description	Unit Price	Total Price
3	432	Service/Inspections -AED Pluscare Advance Plans (per attached specifications (Est. Qty. depicts 2 inspections/year for 216 units)	\$ <u>425.00</u>	\$ <u>183,600.00</u>
**Total Bid Price (Items 1 - 3)				\$ <u>250,286.10</u>

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TERMS, PROMPT PAY DISCOUNT 0 % 30 DAYS, NET 45 DAYS.

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NAME OF BIDDER School Health Corporation

End Addendum 1



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1	30	Purchase and installation (including removal of old units) of Powerheart G5 (New) with ICPR & Sleeve Duo Package *Quantity noted is estimated for the first year only – additional contract year quantities will vary. *\$12,000 credit for trade-in units, units must be currently supported, not have any major cosmetic issues, pass self-test and not be on any recall list to receive the full amount. *Credit amount already factored into Unit Price, any units that fail inspection would invoice separately to the district	\$ <u>1155.00</u>	\$ <u>34,650.00</u>
2	30	Purchase and installation (including removal of old units) of ZOLL AED Plus (New) : Includes: (I) Pre-connected Adult CPR-D Electrode Pad, (I) Sleeve of 10 Lithium Batteries, CPR/AED Responder Kit, Carry Case, Starter Toolkit, and 7 Year Warranty. - Delivered Rescue Ready/ Fully Assembled	\$ <u>1061.87</u>	\$ <u>32,036.10</u>

School Health Corp



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		<p>*\$12,000 credit for trade-in units, units must be currently supported, not have any major cosmetic issues, pass self-test and not be on any recall list to receive the full amount. *Credit amount already factored into Unit Price, any units that fail inspection would invoice separately to the district</p>		
Item #	Estimated Annual Quantity	Description	Unit Price	Total Price
3	432	<p>Service/Inspections -AED Pluscare Advance Plans (per attached specifications (Est. Qty. depicts 2 inspections/year for 216 units) *SH Connect, see following page for additional information</p>	\$ <u>310.00</u>	\$ <u>133,920.00</u>
**Total Bid Price (Items 1 - 3)				\$ <u>200,606.10</u>

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End Addendum 1