

GreenLife

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

**(Including, but not limited to, all staffing, transportation and equipment costs) – City
Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>7,368.83</u>	x 12 = \$ <u>88,426</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>4,654</u>	x 12 = \$ <u>55,848</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>3,102</u>	x 12 = \$ <u>37,232</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>3,102</u>	x 12 = \$ <u>37,232</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>149</u>	x 12 = \$ <u>1,788</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>600</u>	x 12 = \$ <u>7,200</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>2,900</u>	x 12 = \$ <u>34,800</u>
Dept. of Public Works & Parks 76 E. Worcester St.	\$ <u>500</u>	x 12 = \$ <u>6,000</u>

Grealife

Worcester, MA 01604

Dept. of Public Works & Parks
29 Albany St.
Worcester, MA 01604

\$ 230 x 12 = \$ 2,760

Regional Emergency Communications Center
2 Coppage Drive,
Worcester, MA 01602

\$ 3,257.80 x 12 = \$ 39,093.60

Worcester Technical Services
1 Skyline Drive
Worcester, MA 01605

\$ 775.66 x 12 = \$ 9,308

COST A: TOTAL YEARLY CLEANING & EQUIPMENT COSTS

= \$ 319,687.60 * **

* Total cost at all facilities.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

Greulich

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

**City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Bid Price</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>955.63</u>	x 12 = \$ <u>11,467.56</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>501.54</u>	x 12 = \$ <u>6,018.48</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>565.59</u>	x 12 = \$ <u>6,787.08</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>404.13</u>	x 12 = \$ <u>4,849.56</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>13.91</u>	x 12 = \$ <u>166.92</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>60.00</u>	x 12 = \$ <u>720.00</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>170.00</u>	x 12 = \$ <u>2,040.00</u>
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$ <u>40.00</u>	x 12 = \$ <u>480.00</u>
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$ <u>35.00</u>	x 12 = \$ <u>420.00</u>

Greene

Regional Emergency Communications Center \$ 773.89 x 12 = \$ 9,286.68
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 133.74 x 12 = \$ 1,604.88
1 Skyline Drive
Worcester, MA 01605

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL ALL LOCATIONS

= \$ 43,841.16 * **

*Award to be based on total price. Bidders must bid all locations.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B = \$ 363,528.76 * **

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER
AS PER PROPOSAL SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

(Including, but not limited to, all staffing, transportation and equipment costs) – City Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW & Parks (all locations), R.E.C.C., Technical Services
RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall	\$ <u>8,073.36</u>	x 12 = \$ <u>96,880.29</u>
455 Main Street, Worcester MA 01608		
Public Library	\$ <u>\$6,373.70</u>	x 12 = \$ <u>76,484.44</u>
3 Salem Square Worcester, MA 01608		
Senior Center	\$ <u>\$3,399.31</u>	x 12 = \$ <u>40,791.70</u>
128 Providence Street Worcester, MA 01604		
Health and Inspectional Services	\$ <u>\$3,399.31</u>	x 12 = \$ <u>40,791.70</u>
25 Meade Street Worcester, MA 01610		
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>637.37</u>	x 12 = \$ <u>7,648.44</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>1,699.65</u>	x 12 = \$ <u>20,395.85</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>1,699.65</u>	x 12 = \$ <u>20,395.85</u>
Dept. of Public Works & Parks 76 E. Worcester St.	\$ <u>637.37</u>	x 12 = \$ <u>7,648.44</u>

Worcester, MA 01604

Dept. of Public Works & Parks 29 Albany St. \$ 637.37 x 12 = \$ 7,648.44

Worcester, MA 01604

Regional Emergency Communications Center 2 Coppage Drive, Worcester, MA 01602 \$ 2,549.48 x 12 = \$ 30,593.78

Worcester Technical Services \$ 1,699.65 x 12 = \$ 20,395.85

1 Skyline Drive

Worcester, MA 01605

COST A: TOTAL YEARLY CLEANING &

= \$ 369,674.78 **

*** Total cost at all facilities.**

****All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.**

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER
AS PER PROPOSAL SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW & Parks (all locations), R.E.C.C., Technical Services
RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>		<u>Total Bid Price</u>
City Hall	\$ 905.00	x 12 =	\$ 10860.00
455 Main Street, Worcester MA 01608			
Public Library	\$ 1282.00	x 12 =	\$ 15384.00
3 Salem Square Worcester, MA 01608			
Senior Center	\$ 1460.00	x 12 =	\$ 17520.00
128 Providence Street Worcester, MA 01604			
Health and Inspectional Services	\$ 643.00	x 12 =	\$ 7716.00
25 Meade Street Worcester, MA 01610			
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ 273.00	x 12 =	\$ 3276
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ 273.00	x 12 =	\$ 3276
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ 273.00	x 12 =	\$ 3276
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$ 273.00	x 12 =	\$ 3276
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$ 273.00	x 12 =	\$ 3276

Regional Emergency Communications Center \$ Coppage x 12 = \$ 16344.00
Drive,
Worcester, MA 01602

Worcester Technical Services \$287.00 x 12 = \$ 3444.00
1 Skyline Drive
Worcester, MA 01605

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL

= \$ 87,648.00 * **

*Award to be based on total price. Bidders must bid all locations.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B =

\$ * 457,322.75

**PRICE PROPOSAL PAGE – DISCLOSURE OF CONTRACT RENEWAL
TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

DISCLOSURE OF CONTRACT RENEWAL

This contract may be renewed for a second year and third year at the sole discretion of the City of Worcester, the option of which will be determined at the end of the first contract year.

In no event will increase exceed 3 % for the second contract year (TO BE COMPLETED BY PROPOSER)

In no event will increase exceed 3 % for the third contract year (TO BE COMPLETED BY PROPOSER)

Name

Date

Owner-Operator

Title

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A SECOND YEAR OPTION,
PLEASE INDICATE BY CHECKING THIS BOX. []

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A THIRD YEAR OPTION,
PLEASE INDICATE BY CHECKING THIS BOX. []

IMPORTANT

It is understood and agreed, that a failure by the bidder to complete the above increase statement indicated the bidders intent to accept a second and third year option at zero (0) percent increase.

All other terms and conditions to remain the same.

Union Cleaning

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

(Including, but not limited to, all staffing, transportation and equipment costs) – City
Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>13,795.00</u>	x 12 = \$ <u>165,540.00</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>7,990.00</u>	x 12 = \$ <u>95,880.00</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>5,410.00</u>	x 12 = \$ <u>64,920.00</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>4,550.00</u>	x 12 = \$ <u>54,600.00</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>567.50</u>	x 12 = \$ <u>6,810.00</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>567.50</u>	x 12 = \$ <u>6,810.00</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>567.50</u>	x 12 = \$ <u>6,810.00</u>
Dept. of Public Works & Parks 76 E. Worcester St.	\$ <u>567.50</u>	x 12 = \$ <u>6,810.00</u>

Union cleaning

Worcester, MA 01604

Dept. of Public Works & Parks
29 Albany St.
Worcester, MA 01604

$$\text{\$ } \underline{567.50} \times 12 = \text{\$ } \underline{6,810.00}$$

Regional Emergency Communications Center
2 Coppage Drive,
Worcester, MA 01602

$$\text{\$ } \underline{4,665.00} \times 12 = \text{\$ } \underline{55,980.00}$$

Worcester Technical Services
1 Skyline Drive
Worcester, MA 01605

$$\text{\$ } \underline{1,325.00} \times 12 = \text{\$ } \underline{25,900.00}$$

COST A: TOTAL YEARLY CLEANING & EQUIPMENT COSTS

$$= \text{\$ } \underline{486,870.00} \quad * \quad **$$

* Total cost at all facilities.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

**City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Bid Price</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>877.00</u> x 12 =	\$ <u>10,524.00</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>1,466.28</u> x 12 =	\$ <u>17,595.36</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>1,918.00</u> x 12 =	\$ <u>23,016.00</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>1,094.00</u> x 12 =	\$ <u>13,128.00</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>308.00</u> x 12 =	\$ <u>3,696.00</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>308.00</u> x 12 =	\$ <u>3,696.00</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>308.00</u> x 12 =	\$ <u>3,696.00</u>
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$ <u>308.00</u> x 12 =	\$ <u>3,696.00</u>
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$ <u>308.00</u> x 12 =	\$ <u>3,696.00</u>

Union County

Regional Emergency Communications Center \$ 849.00 x 12 = \$ 10,188.00
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 370.00 x 12 = \$ 4,440.00
1 Skyline Drive
Worcester, MA 01605

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL ALL LOCATIONS

= \$ 376,368.00 * **

*Award to be based on total price. Bidders must bid all locations.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B = \$ 863,238.00 * **

PRICE PROPOSAL PAGE 2 OF 2 – DISCLOSURE OF CONTRACT RENEWAL
TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL SUBMISSION REQUIREMENTS

DISCLOSURE OF CONTRACT RENEWAL

This contract may be renewed for a second year and third year at the sole discretion of the City of Worcester, the option of which will be determined at the end of the first contract year.

In no event will increase exceed 10 % for the second contract year (TO BE COMPLETED BY PROPOSER)

In no event will increase exceed 13 % for the third contract year (TO BE COMPLETED BY PROPOSER)

Alfredo Lopez 6/12/22

Name

Date

President.

Title

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A SECOND YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A THIRD YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IMPORTANT

It is understood and agreed, that a failure by the bidder to complete the above increase statement indicated the bidders intent to accept a second and third year option at zero (0) percent increase.

All other terms and conditions to remain the same.

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

(Including, but not limited to, all staffing, transportation and equipment costs) – City
Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>8,920.00</u>	x 12 = \$ <u>107,040.00</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>6,740.00</u>	x 12 = \$ <u>80,880.00</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>4,490.00</u>	x 12 = \$ <u>53,880.00</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>4,420.00</u>	x 12 = \$ <u>53,040.00</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>580.00</u>	x 12 = \$ <u>6,960.00</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>900.00</u>	x 12 = \$ <u>10,800.00</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>1,790.00</u>	x 12 = \$ <u>21,480.00</u>
Dept. of Public Works & Parks 76 E. Worcester St.	\$ <u>580.00</u>	x 12 = \$ <u>6,960.00</u>

Dynamic Janitorial

Worcester, MA 01604

Dept. of Public Works & Parks \$ 580.00 x 12 = \$ 6,960.00
29 Albany St.
Worcester, MA 01604

Regional Emergency Communications Center \$ 5,750.00 x 12 = \$ 69,000.00
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 1,090.00 x 12 = \$ 13,080.00
1 Skyline Drive
Worcester, MA 01605

COST A: TOTAL YEARLY CLEANING & EQUIPMENT COSTS

= \$ 430,080.00 * **

* Total cost at all facilities.

****All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.**

Dynamic Janitorial

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

**City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Bid Price</u>
City Hall 455 Main Street, Worcester MA 01600	\$ <u>457.00</u>	x 12 = \$ <u>5,484.00</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>637.00</u>	x 12 = \$ <u>7,644.00</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>887.00</u>	x 12 = \$ <u>10,644.00</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>357.00</u>	x 12 = \$ <u>4,284.00</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>97.00</u>	x 12 = \$ <u>1,164.00</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>97.00</u>	x 12 = \$ <u>1,164.00</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>287.00</u>	x 12 = \$ <u>3,444.00</u>
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$ <u>97.00</u>	x 12 = \$ <u>1,164.00</u>
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$ <u>97.00</u>	x 12 = \$ <u>1,164.00</u>

Dynamic Junctions!

Regional Emergency Communications Center \$ 247.00 x 12 = \$ 2,964.00
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 107.00 x 12 = \$ 1,284.00
1 Skyline Drive
Worcester, MA 01605

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL ALL LOCATIONS

= \$ 40,404.00 * **

***Award to be based on total price. Bidders must bid all locations.**

****All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.**

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B = \$ 470,484.00 * **

**PRICE PROPOSAL PAGE 2 OF 2 – DISCLOSURE OF CONTRACT RENEWAL
TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL SUBMISSION REQUIREMENTS**

DISCLOSURE OF CONTRACT RENEWAL

This contract may be renewed for a second year and third year at the sole discretion of the City of Worcester, the option of which will be determined at the end of the first contract year.

In no event will increase exceed 0 % for the second contract year (TO BE COMPLETED BY PROPOSER)

In no event will increase exceed 0 % for the third contract year (TO BE COMPLETED BY PROPOSER)

Marlon Nogueira

06/06/2022

Name

Date

President

Title

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A SECOND YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A THIRD YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IMPORTANT

It is understood and agreed, that a failure by the bidder to complete the above increase statement indicated the bidders intent to accept a second and third year option at zero (0) percent increase.

All other terms and conditions to remain the same.

Atalian Global

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

**(Including, but not limited to, all staffing, transportation and equipment costs) – City
Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services
RFP #: CR-7824-W2**

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>12,608.33</u>	x 12 = \$ <u>151,299.96</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>22,250.00</u>	x 12 = \$ <u>267,000.00</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>2,670.00</u>	x 12 = \$ <u>32,040.00</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>4,895.00</u>	x 12 = \$ <u>58,740.00</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>741.67</u>	x 12 = \$ <u>8,900.04</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>3,115.00</u>	x 12 = \$ <u>37,380.00</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>563.67</u>	x 12 = \$ <u>6,764.04</u>
Dept. of Public Works & Parks 76 E. Worcester St.	\$ <u>237.33</u>	x 12 = \$ <u>2,847.96</u>

Atalian Global

Worcester, MA 01604

Dept. of Public Works & Parks
29 Albany St.
Worcester, MA 01604

\$ 154.27 x 12 = \$ 1,851.24

Regional Emergency Communications Center
2 Coppage Drive,
Worcester, MA 01602

\$ 1,780.00 x 12 = \$ 21,360.00

Worcester Technical Services
1 Skyline Drive
Worcester, MA 01605

\$ 1,335.00 x 12 = \$ 16,020.00

COST A: TOTAL YEARLY CLEANING & EQUIPMENT COSTS

= \$ 604,203.24 * **

* Total cost at all facilities.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

Atalian Global

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

**City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services
RFP #: CR-7824-W2**

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Bid Price</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>1,164.45</u>	x 12 = \$ <u>13,973.40</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>1,273.65</u>	x 12 = \$ <u>15,283.80</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>1,421.12</u>	x 12 = \$ <u>17,053.44</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>825.72</u>	x 12 = \$ <u>9,908.64</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>351.08</u>	x 12 = \$ <u>4,212.96</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>351.08</u>	x 12 = \$ <u>4,212.96</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>351.08</u>	x 12 = \$ <u>4,212.96</u>
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$ <u>351.08</u>	x 12 = \$ <u>4,212.96</u>
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$ <u>351.08</u>	x 12 = \$ <u>4,212.96</u>

Atalan Global

Regional Emergency Communications Center \$ 635.31 x 12 = \$ 7,623.72
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 333.54 x 12 = \$ 4,002.48
1 Skyline Drive
Worcester, MA 01605

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL ALL LOCATIONS

= \$ 88,910.28 * **

*Award to be based on total price. Bidders must bid all locations.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B = \$ 693,113.52 * **

**PRICE PROPOSAL PAGE 2 OF 2 – DISCLOSURE OF CONTRACT RENEWAL
TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL SUBMISSION REQUIREMENTS**

DISCLOSURE OF CONTRACT RENEWAL

This contract may be renewed for a second year and third year at the sole discretion of the City of Worcester, the option of which will be determined at the end of the first contract year.

In no event will increase exceed 3 % for the second contract year (TO BE COMPLETED BY PROPOSER)

In no event will increase exceed 3 % for the third contract year (TO BE COMPLETED BY PROPOSER)

Stephen Osborne 6/15/2022

Name

Date

Business Development Representative

Title

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A SECOND YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A THIRD YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IMPORTANT

It is understood and agreed, that a failure by the bidder to complete the above increase statement indicated the bidders intent to accept a second and third year option at zero (0) percent increase.

All other terms and conditions to remain the same.

BestPro

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

(Including, but not limited to, all staffing, transportation and equipment costs) – City
Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services

50,880.

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>10,292.00</u>	x 12 = \$ <u>123,504</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>6,500.00</u>	x 12 = \$ <u>78,000.00</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>4,334.00</u>	x 12 = \$ <u>52,008.00</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>4,334.00</u>	x 12 = \$ <u>52,008.00</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>750.00</u>	x 12 = \$ <u>9,000.00</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>1,500.00</u>	x 12 = \$ <u>18,000.00</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>4,167.00</u>	x 12 = \$ <u>50,004.00</u>
Dept. of Public Works & Parks 76 E. Worcester St.	\$ <u>1,500.00</u>	x 12 = \$ <u>18,000.00</u>

BestPro

Worcester, MA 01604

Dept. of Public Works & Parks
29 Albany St.
Worcester, MA 01604

\$ 750.00 x 12 = \$ 9,000.00

Regional Emergency Communications Center
2 Coppage Drive,
Worcester, MA 01602

\$ 5,070.00 x 12 = \$ 60,840.00

Worcester Technical Services
1 Skyline Drive
Worcester, MA 01605

\$ 1,084.00 x 12 = \$ 13,008.00

COST A: TOTAL YEARLY CLEANING & EQUIPMENT COSTS

= \$ 483,372.00 * **

* Total cost at all facilities.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

BestPro Cleaning, LLC

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

**City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Bid Price</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$ <u>385.47</u>	x 12 = \$ <u>4,625.54</u>

Best Pro

Regional Emergency Communications Center \$ 385.47 x 12 = \$ 4,625.54
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 385.46 x 12 = \$ 4,625.52
1 Skyline Drive
Worcester, MA 01605

Price based on list provided by City of Worcester. please see supplier price list

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL ALL LOCATIONS

= \$ 50,880.92 * **

*Award to be based on total price. Bidders must bid all locations.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B = \$ 534,252.92 * **

**PRICE PROPOSAL PAGE 2 OF 2 – DISCLOSURE OF CONTRACT RENEWAL
TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL SUBMISSION REQUIREMENTS**

DISCLOSURE OF CONTRACT RENEWAL

This contract may be renewed for a second year and third year at the sole discretion of the City of Worcester, the option of which will be determined at the end of the first contract year.

In no event will increase exceed 3 % for the second contract year *(TO BE COMPLETED BY PROPOSER)*

In no event will increase exceed 2 % for the third contract year *(TO BE COMPLETED BY PROPOSER)*

Diana Gallego

6/11/22

Name

Date

General Manager

Title

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A SECOND YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. [x]

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A THIRD YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. [x]

IMPORTANT

It is understood and agreed, that a failure by the bidder to complete the above increase statement indicated the bidders intent to accept a second and third year option at zero (0) percent increase.

All other terms and conditions to remain the same.

APPENDIX A											
WEEKLY PER UNIT USAGE											
PRODUCT	City Hall	Main Library	Sr. Center	25 Made St.	RECC	DPW & P locations	Technical Services	Est. per unit Weekly total	Count per Unit	(VERIFY) Estimated Yearly Total	Unit
1	Liner 36x58 heavy Certo Black 3858150BRL	6	10	72	30	10	6	144	100 /case	75	case/year
2	Liner 24x33 33 8mic Natural Certo 20 rolls of 50/case	120	70	50	100	85	50	595	50 bags/roll	31	cases/year
3	Toilet Tissue 2ply JRT Atlas Jumbo Jr. 800 ft. *	18	30	50	8	10	25	NA	12 rolls/package	611	packages/year
4	Handwash Anti-Bacterial 700 ml Gobo ADX-7 Plum Foam 871201	2.5	4	2	1	2	4	1	4 /case	215	case/year
5	Paper Towel Roll Kraft 8" 350' RT350K Certo 2" Core	NA	NA	12	8	NA	NA	20	12 /case	87	case/year
6	Screen Urinal Wave WDS10HM	5	5	4	3	2	12	33	10 /case	172	case/year
7	Brown wax paper bags for feminine	100	100	50	50	100	40	490	100 /case	255	case/year
8	Toilet paper - 15 cases with 80 rolls per case - brand envision - (where single roll dispenser requires)								80 rolls/case		case/year
9	Toilet Seat Covers: Scott Personal Seats Sanitary Toilet Seat Covers, 15" x 18"	20	20	20	5	5	2	97	24 packs/carton	210	cartons/year
10	Multi folder paper towel - 25 cases with 250 towels/pack; brand envision	7	14	NA	NA	4	12	NA	16 packs/case	120	case/year

Quoted

Ship To

BEST PRO CLEANING, LLC
100A JUNE ST

WORCESTER MA 01602

CASEY STORAGE SOLUTIONS
198 WASHINGTON STREET (N207)

AUBURN MA, 01501

Quote #	Quote Date	Exp Date	Customer #	Customer P/O #	Ship Via	Writer
Q037953	06/07/22	07/07/22	0001809		DNS	MV

Job ID	Customer Terms	Salesman
	Net 30	1009 - Nate Valcourt

Product	Description	UOM	Qty	Unit Price	Extension
---------	-------------	-----	-----	------------	-----------



PTT EC385815K
LOW DENSITY 38 X 58 1.5MIL BLACK 60GAL 100/CS

CS 75 \$28.67 \$2,150.25



BER HR243308N
HIGH DENSITY 24 X 33 8MIC CLEAR 12-16GAL
1000/CS

CS 31 \$28.51 \$883.81



ALP 407602
JRT JR TOILET TISSUE 2PLY 3.75IN X 750FT 12/CS

CS 611 \$26.73 \$16,332.03



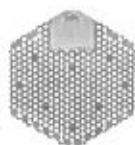
GJ 8712-04
GOJO ANTIBACTERIAL PLUM FOAM HANDWASH
700ML 4/CS

CS 215 \$41.05 \$8,825.75



CAL AD-A1080
RENATURE ROLL TOWEL 8IN X 350FT NATURAL
12/CS

CS 87 \$27.19 \$2,365.53



FP 3WDS-CB
WAVE 3D URINAL SCREEN COTTON BLOSSOM
10/BX

BX 172 \$19.45 \$3,345.40



HSC HS-6141
KRAFT WAXED PAPER LINERS 9IN X 10IN X 3.25IN
250/CS

CS 255 \$20.80 \$5,304.00

Quoted

Ship To

BEST PRO CLEANING, LLC
100A JUNE ST

WORCESTER MA 01602

CASEY STORAGE SOLUTIONS
198 WASHINGTON STREET (N207)

AUBURN MA, 01501

Quote #	Quote Date	Exp Date	Customer #	Customer P/O #	Ship Via	Writer
Q037953	06/07/22	07/07/22	0001809		DNS	MV
Job ID	Customer Terms			Salesman		
	Net 30			1009 - Nate Valcourt		
Product	Description	UOM	Qty	Unit Price	Extension	



LAG GEN800
TOILET TISSUE 2PLY 3IN X 4.5IN 420SHT/RL 96/CS

CS 1 \$42.30 \$42.30



NPM NP-TSCR20250-SS
TOILET SEAT COVER 1/2 FOLD 20/250S

CS 210 \$30.60 \$6,426.00



AFX MFK200A
AFFEX MULTI-FOLD TOWEL 9.5IN X 9.11IN
NATURAL 250/PK 16/CS

CS 120 \$18.44 \$2,212.80

X: _____
(Accepted by)

Subtotal	\$47,887.87
Freight	\$0.00
Misc Charge	\$0.00
Tax Amount	\$2,992.99
Total	\$50,880.86

MSC can't accept order cancellations or returns on COVID 19 related items & orders,
including but not limited to PPE, sanitizers, disinfectants and cleaning supplies. We appreciate your understanding.

ST Services

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

**(Including, but not limited to, all staffing, transportation and equipment costs) – City
Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall 455 Main Street, Worcester MA 01608	\$ <u>9,040.</u>	x 12 = \$ <u>108,480.</u>
Public Library 3 Salem Square Worcester, MA 01608	\$ <u>5,600.</u>	x 12 = \$ <u>67,200.</u>
Senior Center 128 Providence Street Worcester, MA 01604	\$ <u>3,830.</u>	x 12 = \$ <u>45,960.</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ <u>3,820.</u>	x 12 = \$ <u>45,840.</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ <u>180.</u>	x 12 = \$ <u>2,160.</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ <u>872.</u>	x 12 = \$ <u>10,464.</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ <u>3,664.</u>	x 12 = \$ <u>43,968.</u>
Dept. of Public Works & Parks 76 E. Worcester St.	\$ <u>662.</u>	x 12 = \$ <u>7,944.</u>

ST Services

Worcester, MA 01604

Dept. of Public Works & Parks \$ 278. x 12 = \$ 3,336.
29 Albany St.
Worcester, MA 01604

Regional Emergency Communications Center \$ 3,950. x 12 = \$ 47,400.
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 962. x 12 = \$ 11,544.
1 Skyline Drive
Worcester, MA 01605

COST A: TOTAL YEARLY CLEANING & EQUIPMENT COSTS

= \$ 394,296. * **

* Total cost at all facilities.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

ST Services

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

**City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Bid Price</u>
City Hall 455 Main Street, Worcester MA 01608	\$ 800. x 12 =	\$ 9,600.
Public Library 3 Salem Square Worcester, MA 01608	\$ 496. x 12 =	\$ 5,952.
Senior Center 128 Providence Street Worcester, MA 01604	\$ 338. x 12 =	\$ 4,056.
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$ 338. x 12 =	\$ 4,056.
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$ 16. x 12 =	\$ 192.
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$ 76. x 12 =	\$ 912.
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$ 320. x 12 =	\$ 3,840.
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$ 58. x 12 =	\$ 696.
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$ 24. x 12 =	\$ 288.

ST Services

Regional Emergency Communications Center \$ 348. x 12 = \$ 4,176.
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$ 84. x 12 = \$ 1,008
1 Skyline Drive
Worcester, MA 01605

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL ALL LOCATIONS

= \$ 34,776. * **

*Award to be based on total price. Bidders must bid all locations.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B = \$ 429,072. * **

ST Services

**PRICE PROPOSAL PAGE 2 OF 2 – DISCLOSURE OF CONTRACT RENEWAL
TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL SUBMISSION REQUIREMENTS**

DISCLOSURE OF CONTRACT RENEWAL

This contract may be renewed for a second year and third year at the sole discretion of the City of Worcester, the option of which will be determined at the end of the first contract year.

In no event will increase exceed 2.5 % for the second contract year *(TO BE COMPLETED BY PROPOSER)*

In no event will increase exceed 2.5 % for the third contract year *(TO BE COMPLETED BY PROPOSER)*

Daniel Shea

June 13, 2022

Name

Date

Director of Business Development

Title

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A SECOND YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IF VENDOR DOES NOT WISH TO BE CONSIDERED FOR A THIRD YEAR OPTION, PLEASE INDICATE BY CHECKING THIS BOX. []

IMPORTANT

It is understood and agreed, that a failure by the bidder to complete the above increase statement indicated the bidders intent to accept a second and third year option at zero (0) percent increase.

All other terms and conditions to remain the same.

ABM

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL A - CLEANING SERVICES

**(Including, but not limited to, all staffing, transportation and equipment costs) – City
Hall, Main Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Yearly Cleaning & Equip</u>
City Hall 455 Main Street, Worcester MA 01608	<u>\$9,654.47</u>	x 12 = <u>\$115,853.64</u>
Public Library 3 Salem Square Worcester, MA 01608	<u>\$8,051.42</u>	x 12 = <u>\$96,617.04</u>
Senior Center 128 Providence Street Worcester, MA 01604	<u>\$4,229.55</u>	x 12 = <u>\$50,754.60</u>
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	<u>\$4,245.20</u>	x 12 = <u>\$50,942.40</u>
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	<u>\$1,270.22</u>	x 12 = <u>\$15,242.62</u>
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	<u>\$1,270.22</u>	x 12 = <u>\$15,242.62</u>
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	<u>\$1,270.22</u>	x 12 = <u>\$15,242.62</u>
Dept. of Public Works & Parks 76 E. Worcester St.	<u>\$1,270.22</u>	x 12 = <u>\$15,242.62</u>

ABM

Worcester, MA 01604

Dept. of Public Works & Parks
29 Albany St.
Worcester, MA 01604

\$1,270.22 x 12 = \$15,242.62

Regional Emergency Communications Center
2 Coppage Drive,
Worcester, MA 01602

\$5,682.41 x 12 = \$68,188.92

Worcester Technical Services
1 Skyline Drive
Worcester, MA 01605

\$1308.17 x 12 = \$15,698.04

COST A: TOTAL YEARLY CLEANING & EQUIPMENT COSTS

= \$474,267.72 * **

* Total cost at all facilities.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials, equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

ABM

**PRICE PROPOSAL PAGE – TO BE SUBMITTED UNDER SEPARATE COVER AS PER PROPOSAL
SUBMISSION REQUIREMENTS**

PRICE PROPOSAL B - DISPOSABLE SUPPLIES

**City Hall, Library, Health & Inspectional Services (25 Meade St.), Senior Center, DPW &
Parks (all locations), R.E.C.C., Technical Services**

RFP #: CR-7824-W2

<u>Cleaning Location</u>	<u>Monthly Bid Price</u>	<u>Total Bid Price</u>
City Hall 455 Main Street, Worcester MA 01608	\$496.60 x 12 =	\$5,959.20
Public Library 3 Salem Square Worcester, MA 01608	\$744.07 x 12 =	\$8,928.84
Senior Center 128 Providence Street Worcester, MA 01604	\$944.93 x 12 =	\$11,339.16
Health and Inspectional Services 25 Meade Street Worcester, MA 01610	\$300.99 x 12 =	\$3,611.88
Dept. of Public Works & Parks 1065 Millbury St. Worcester, MA 01604	\$149.51 x 12 =	\$1,794.12
Dept. of Public Works & Parks 18 E. Worcester St. Worcester, MA 01604	\$149.51 x 12 =	\$1,794.12
Dept. of Public Works & Parks 20 E. Worcester St. Worcester, MA 01604	\$149.51 x 12 =	\$1,794.12
Dept. of Public Works & Parks 76 E. Worcester St. Worcester, MA 01604	\$149.51 x 12 =	\$1,794.12
Dept. of Public Works & Parks 29 Albany St. Worcester, MA 01604	\$149.51 x 12 =	\$1,794.12

ABM

Regional Emergency Communications Center \$266.76 x 12 = \$3,201.45
2 Coppage Drive,
Worcester, MA 01602

Worcester Technical Services \$89.59 x 12 = \$1075.11
1 Skyline Drive
Worcester, MA 01605

COST B: TOTAL YEARLY DISPOSABLE SUPPLIES COST AT TOTAL ALL LOCATIONS

= \$43,086.24 * **

*Award to be based on total price. Bidders must bid all locations.

**All price quotes must include all charges, fees, expenses, etc., related to the required services, including all labor, materials and equipment and supplies. "Disposable" supplies, as noted may be substituted with comparable products, as approved by Owner. Costs shall be broken out on each monthly invoice with backup documentation provided. No separate or additional costs will be paid by the City.

GRAND TOTAL

CLEANING & EQUIPMENT and DISPOSABLE SUPPLIES at all locations

COST A + COST B = \$517,353.96 * **