

2024 LANDLORD SUM



With Support by:



Simplifying Subsidies

Central Massachusetts Housing Alliance, Inc.

Open Sky Community Services, Inc.

South Middlesex Opportunity Council, Inc.

Worcester Housing Authority



CMHA Programs

- Subsidy with services
- 97% success rate for households
- CMHA or another agency provides services to clients landlord has support
- Ability to offer other housing options for clients needing a different model
- Connects households with other services as needed to minimize lease violations (utilities, medical services, budgeting ie trash bags)
- Pay landlord directly our portion until program participation ends or tenancy ends



HomeBase

- >Three year subsidy assistance
- >One month incentive for landlord
- Serves families with children (parent(s) child or who has custody
- Head of Household hold lease
- ≻No rent limit
 - > Family must be able to sustain rent after 3 years
 - CMHA calculates likelihood of family obtaining income to support unit
- >Case management/liaison for the landlord
 - ≻Liaison (define) for the landlord
 - >Assist entire family in meeting lease expectations
 - >Intervenes with behavior issues



Housing Services at CMHA Family Shelters

Each family in our shelter works with a specialized case manager that serves as their advocate for rehousing

Housing Specialist facilitates:

> Rental voucher applications with priority status

> Rental applications for shelter clients

> Economic empowerment resources, education and referrals (e.g., HomeBASE)

> Relationship establishment between landlord and tenant

>Credit repair, budgeting and other financial education



Continuum of Care Subsidy

Housing Subsidy with services for the tenant

>Rent is determined by comparable rents in the area (can be higher than FMR)

Serves both families and individuals, mostly individuals

Services are provided by a service organization for the duration of the subsidy to assist clients in maintaining the conditions on their lease

- Medical services
- ➢ Budgeting
- Paying rent
- Maintaining unit



Property Owner Responsibilities

Perform Screening of Tenant

>Maintain habitability of unit using NSPIRE standards

Hold Tenant responsible for lease violations

Communicate with the service provider
Rent payment issues

Lease violations



What Questions should a landlord ask

>What services are provided to the tenant and for how long

>What happens if the tenant violates the lease

>What happens if the tenant doesn't pay their portion

>Will I have a primary contact person and when are they available



Why work with Service Providers

Households are successful in housing

>Incentives for landlords (MRVP, HB)

> Liaison for the landlord to communicate lease violations to the Tenant