

purchase order will be forthcoming shortly with the work anticipated to be completed well before October (Railers Opener).

Commissioner Harrity asked about the construction of the MDF room referenced in SMG's report. Sandy Dunn added that this room was needed on the second floor for the wiring and work has already been underway by SMG staff combining closet areas for this purpose. The internet flow when completed will be both from the East and West sides of the facility. Convention Center upgrade is highest priority and Jim Moughan has begun to soft sell. A press release was sent regarding the lighting upgrade with compliments after the article ran including a call from National Grid. Once the wi-fi project is complete, a similar release will be sent.

- iii. **Scoreboard** – Continues to be on schedule and will also be completed before hockey begins (target – end of summer).

8. SMG Reporting Sandy Dunn / Julia Iorio / Jim Moughan (detail included in monthly packet)

a. **Monthly Highlights / Financial Statements – February 2017**

A general review was made of the monthly report sent to the Commission in advance of the meeting.

With the great success of "Brew Woo" a similar type of event is under review for the Fall. This concept would be focused on American beers and wings, and is tentatively contemplated for Veterans Day, which is a Saturday this year. Commissioner Budd inquired how the SMG staff monitors "21 & above" entry. Ms. Dunn explained that Savor holds the liquor license in the facility and each attendee presents an ID prior to entering the facility. The event is strictly over 21.

Ms. Dunn noted that boxing is coming to the Convention Center this June. This has been a contemplated event for some time with the wealth of excellent boxers being trained in the City. Jose Rivera is the promoter and he has already held two successful events at the Palladium. Commissioner Brissette inquired if the police still conduct the celebrity charity boxing event. Ms. Dunn responded, not to her knowledge.

Commissioner Harrity inquired about the NCAA Tournament bid announcements. Sandy Dunn announced that the DCU Center was awarded the 2018 Regional Hockey Tournament which fits into the past two year rotation. Unlike all other sports, the NCAA Hockey Committee only announced locations through 2019. They continue to look at possibly reformatting the tournament in the future. The NCAA Basketball Tournament sites were announced through the year 2022. Holy Cross, in partnership with the DCU Center, bid for this tournament but was not selected. With all the hotel growth, Commissioner Harrity questioned why this was not considered favorable to the bid. Sandy Dunn responded that the NCAA does not provide details on why they do or do not select specific cities/partners. However, Ms. Dunn did state that, historically, the NCAA selections are based on what currently exists, not what may be under development for the future. Commissioner Harrity offered his congratulations & Ms. Dunn thanked College of the Holy Cross for being a strong partner in the bid process with the NCAA Tournaments.

Cliff Rucker, Owner of the Worcester Railers has been chosen as the commencement speaker for Becker College graduation this year. Mr. Rucker has done incredible work within the City and Ms. Dunn thanked the Commission for their initial vote of support for Mr. Rucker and his proposal to locate an ECHL franchise here. The Worcester Railers are announcing their NHL affiliation today at Block 50 with Tim

Murray and the Worcester Regional Chamber of Commerce then again at the Compass Tavern with Boosters and Season Ticket Holders. The Commission was encouraged to attend. The NHL affiliation is with the NY Islanders and the AHL Bridgeport Sound Tigers creating a terrific geography. Commissioner Brissette asked if the pub was also still going forward. Sandy Dunn replied yes, and that Michael Covino is involved in that project for this fall.

Julia Iorio reported that there was not much change from the January 2017 financial statement, but all continues to look very good and it is expected that we will be well ahead of budget this year.

b. Sales Report

Jim Moughan highlighted a new, two year contracted event stemming from a local gymnastics affiliation (Giguere's) called the *Pilgrim Invitational Gymnastics Competition* for November 2017 & 2018. The *Global Catholic Network*, out of Missouri, has contracted their event for three days of filming, which will be shown on the EWTN Network and bring an estimated 8,000 many people into the city for September 2017. Dance events also continue to grow.

Commissioner Harrity looked to have further clarification on two areas of the highlights: *Chair Inventory* and *Plumbing* from the Operations, Housekeeping, & Physical Plant Department report. Sandy Dunn explained that because the convention center chairs are 20 years old and the quantity of damaged chairs continues to rise, a full replacement is targeted for the next round of capital monies. Commissioner Budd inquired about a cost estimate, which will be provided at the next meeting.

With regard to the pipe leak, Commissioner Harrity asked if this leak would occur again in this area. Sandy Dunn stated that the repair has been completed and the leak would not occur again. This was not covered under building warrantee as the facility is 20 years old, however by having staff on site to provide for these repairs, there is a cost savings from a 3rd party company and, most importantly, the repair could be completed during off hours to not impact any of the events in the facility.

10. Adjournment

Commissioner Knowlton motioned to adjourn; seconded by Commissioner Brissette.
(4 yeas, 0 nays) Motion passed.

Meeting Adjourned at 1:16pm

Next Meeting: June 8, 2017 - 11:45 Lunch, 12:30 Meeting – DCU Center Conference Room

Commission to decide on whether meetings will be held in June, July & August for summer break depending upon upcoming reports.