

**CIVIC CENTER COMMISSION  
MEETING MINUTES  
November 29, 2012**

**Attendees:**

CCC Members: Chairman Ed Pietrewicz, Commissioner Jim Knowlton, Vice-Chair Scott Najarian & Commissioner John Harrity Absent: Commission John Budd

City: Heather Gould, Amanda Gregoire

SMG: Sandy Dunn, Jim Moughan, Julia Iorio

Guest: Joe Capone (Former Commission Chairman)

Minutes Prepared by: Paige Williamson, SMG

**1. Call to Order:**

Vice Chair Pietrewicz brought the meeting to order at 12:12pm and welcomed former Commission Chairman Joe Capone to the meeting.

**2. Acceptance of Meeting Minutes – October 25, 2012**

Commissioner Harrity motioned to accept the minutes of 10/25/12; seconded by Chairman Pietrewicz (4 yeas, 0 nays). *Motion passed.*

**3. Rent Credit Request – MIAA Semi & Final Basketball Events**

The MIAA rent credit request was tabled from the October meeting as the application was received late. Chairman Pietrewicz inquired as to the benefit of having these events brought to the City. Sandy Dunn provided a brief summary background on the MIAA as the event has been hosted at the DCU Center for the past 30 years (with the exception of the NCAA Basketball Tournament years). The Commission in the past had requested that the venue be considered for more sporting events, besides championship tournaments, therefore, our venue is now on a two year rotational schedule to include Semi-Final games. Teams and coaches gather the day prior for a “Breakfast of Champions” in our Shark Tank all to promote good sportsmanship. Often times you will see many local high schools participating in these tournaments with past profits being quite significant depending on the number of games held each year.

Vice-Chair Najarian motioned to approve the MIAA Semi & Championship Basketball rent free days, March 11<sup>th</sup>, 12<sup>th</sup>, & 16<sup>th</sup>, 2013; Seconded by Commissioner Harrity. (4 yeas, 0 nays). *Motion passed.*

A summary of approved Rent Free Dates was provided to the Commission by SMG with a reminder to expect one additional MIAA event application, the Hockey Semi/Finals, also in March 2013.

**4. Major Projects**

**a. Capital Projects**

**Scoreboard Upgrades**

Daktronics was awarded the bid for the scoreboard upgrade. Manufacturing time is 8-10 weeks with hope to speed up this range and have completed by the holiday. The high def video component piece of the project has bids due by 12/5. The work is anticipated to be 4 weeks from the date of the award.

Phase 1 – Cost at \$39,800.00 / Phase II – \$65,500.00

### **Airwall Replacement**

This project has been bid out with an extended deadline of December 12<sup>th</sup>. Rick Trifero is coordinating this project. The range of time is 4 weeks from when the parts and equipment is received. SMG has targeted a 4 week window of time, rather than a 2 week timeframe, for the repair/install, which will not fall until July 4<sup>th</sup> week, 2013. This option proved to be more cost effective and compliments were offered to SMG staff for their continued hard work on this piece from Chairman Pietrewicz. SMG offered their thanks to Rick Trifero and Heather Gould for their continued assistance in this high priority effort.

### **b. DCU Center Expansion & Refurbishment Project**

#### **i. Pre-Bid Packages**

Heather Gould reported that there are 15 pre-bid packages thus far with the deadline being tomorrow, 11/29/13. HVAC & Mechanicals being the most challenging, that DPW has decided to extend this category until December 3<sup>rd</sup>, 2012. **Non-Filed bids** are being handled by Consigli Construction. Once the deadlines have passed, there will be a meeting on the consensus.

#### **ii. Construction Timeline**

At this point, we are still on budget and in our targeted timeline.

## **5. SMG Reporting**

### **a. Monthly Highlights – Sandy Dunn & Jim Moughan**

Common Oval Skating Rink will have its' opening night tomorrow evening, 11/30 from 5 to 8pm. Rick Trifero, Christina Andreoli, and the City Manager's Office Staff heading this project. The DCU Center was awarded the NCAA Hockey Tournament once again, but not the Basketball Tournament (rather Madison Square Garden & UpState New York). SMG will continue to bid regardless for future tournaments. Returning events this winter/spring are Professional Bullriding, Arenacross, American Cup Gymnastics. American Idol will most likely not play Worcester as the facility will be under construction. Other products that may tour include XFactor, The Voice, and Glee (the latter, very expensive tour).

### **b. Sales Report**

Siemens Company has booked a three day national conference. Sustainable Communities, after three years, has contracted in Worcester for their April 2013 event.

### **c. Financial Statements – J.Iorio / S.Dunn**

General discussions of Financials - September 2012. The upcoming months numbers will not look promising as to the lack of concerts. In response to an inquiry of Vice-Chair Najarian, Sandy explained that our venue has a co-partnership with Live Nation to draw more concerts to Worcester however; our revenue streams are lacking (parking, etc.). Live Nation owns many other venues for example, Bank of Boston Pavilion, Agganis, Comcast Center, Tsongas Arena and so quite difficult to sway events outside of those venues when the profits are much higher for Live Nation. The TD Garden is also extremely aggressive currently with the NHL lockout.

### **d. SMG Contracts**

David Moore – City Law Department is reviewing and will be following up with recommendations. In the meantime, the Pepsi contract has been completed for an additional 5 years.

## **6. New Business**

### **a. Conflict of Interest Renewal Form (Signature Required)**

### **b. Retail Space**

Chairman Pietrewicz asked for an update on the retail space and whether Dunkin Donuts was still at the table. Sandy Dunn conquered that yes, but also have had active, positive discussions with two others as well. Self-operating the space is also still an option. Digital Federal Credit Union does not have an interest in the space.

### **c.**

**2013 Meeting Schedule – January 24, 2013 (Option of December 20, 2012 - if needed)  
February 28, 2013**

### ***DCU Center Conference Room***

Comissioner Knowlton moved to adjourn the meeting; Seconded by Chairman Pietrewicz.  
(4 yeas, 0 nays) *Motion passed.*

***Meeting Adjourned – 12:50pm***